The Computer Fencing System Version 20 Upgrade

Web Based fence3d Photo App

Fence 3D is a web based photo editing app that enables you to overlay vinyl, ornamental and wood fencing models on to a digital photo. Fence 3D is now part of CFS.

Fence 3D can be accessed from the icon on your CFS menu or directly through a web browser.

Drawing the layout with dimensions makes the fence models load with perspective so the overlayed photos look absolutely realistic. The distances of each stretch are adjusted and displayed as you move your mouse. When the distance and angle are correct, just click to place it.

You can quickly change the types and styles of fence models for the owner to preview. Pictures sell and Fence 3D may be the ultimate upselling tool.

Fence 3D comes with 80 styles of vinyl fence, 40 styles of ornamental fence, and 20 styles of wood fence in its library. Fence 3D lets you rename the fence styles in your account and deactive the styles that you do not want to offer.

800.544.2536   **www.fencesoftware.com/V20**   **sales@fencesoftware.com**

You set where the fence starts on the picture by dragging a handle of the fence model and positioning it where you want. You can zoom the fence model in or out (making the fence taller or shorter) and rotate or tilt the model to fit the photograph.

You can go back into the job layout and adjust the angles and dimensions to fit the picture better by right clicking and dragging terminal posts.

You can capture the image, and then edit it by erasing portions of the fence. This will bring background elements to the foreground. Then

download, print, email or text it, or even post these images on Facebook directly from Fence 3D. You can recall recently uploaded pictures and the images you have created to edit or delete them from your account.

The key to getting a good result with Fence 3D starts with taking a good picture. This will not always be possible, but it is an incredible sales tool in the right situations.

You should begin your Fence 3D adventure with a simple single stretch job layout. You can advance to more complicated, angled multi-stretch jobs as you become more familiar with the app.

Because Fence 3D is a web app, you can post a link to it on your website so that your prospective customers can use the program themselves by uploading their own photos and seeing the fences they want on their property. Fence 3D can be an awesome tool to add interest and functionality to your website and is a major value added service that CFS customers can offer.

Photo by Paul Brennan

A
Picture Is
Worth A
Thousand
Words

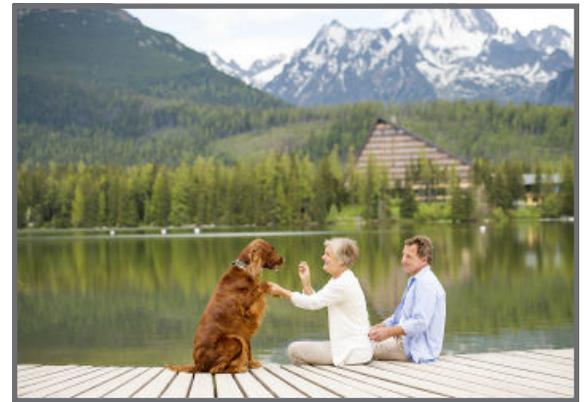Photo by Irina Orlova

fence3d
.com

Photo by Nathan Copley

Photo by Halfpoint Collection

**Pictures
Sell
Jobs**

Horizontal Styles Now Available in
Vinyl Scratch Builder and Vinyl Shop Drawings

When I started out in the fence business nearly forty years ago I saw horizontal board fences as remnants from the 50's & 60's to be torn out and replaced. I never thought I'd see it, but horizontal board fences have made a major comeback in recent years, especially in vinyl. I have to admit they look pretty good.

Vinyl Shop Drawing and Vinyl Fabricator now support drawing and estimating horizontal board fences.

Other New Features for CFS V20

Itemized chainlink gate components with pricing report

Bulldog hinges come across to CL Shop Drawings

Expanded search ability in Job Status

Enlarged drawing area in PVC, Ornamental and Wood Scratch Builders to enable taller fence designs

Upgraded CFS PDF Writer to current standards

Ability to turn off retail rounding for just Cash Register

Optional header on Packing List

Added the ability to turn cut pieces of pipe into full lengths and added total job footage and phone number to the XML export

CFS Facebook Page

You can follow us on Facebook at:
facebook.com/fencesoftware

'Like' us to get notified of CFS news, messages and updates on Facebook.

FenceTech 2020 Salt Lake City

FenceTech 2020 is scheduled for March 4th - 6th, 2020 at the Salt Palace Convention Center in downtown Salt Lake City, Utah.

Our annual CFS Workshop is scheduled on Wednesday March 4th from 9 am until 12 pm at the Salt Palace Convention Center. We will notify you of the room number via Facebook and the CFS newsfeed when it is assigned.

Bring your questions, your employees and your laptops or tablets - our CFS Tech experts will be there to answer all of your questions. You will also get to meet the very nice people you talk to on the phone.

You can also see us on the tradeshow floor in SLC. You will find us in Booth # 2190.

Updated Product Modules for 2020

We have (or will have) updated product masters for Bufftech, Sharon Fence, Active Yards, Digger Specialties and Longevity Vinyl & Aluminum for 2020. We are working on others. Call us for details.

NorthEast AFA 2020 Trade Show

We will be exhibiting at the AFA Northeast Chapter Regional Tradeshow being held at the Mass Mutual Center / MGM Casino and Hotel, 1277 Main Street, Springfield, Mass on February 7th & 8th 2020.

In addition to the tradeshow, there are valuable educational seminars and a Friday Evening dinner and reception. We don't have a booth number yet but please drop by and say hello.

Renew Your Free Live Tech Support

Our world class live tech support includes toll free telephone support for 45 hours a week with our Montana based, knowledgeable and helpful support staff for customers on the current version of CFS.

We will continue to provide live, toll free telephone tech support, free on line backup and remote desktop support for Computer Fencing System Version 19 customers until March 15th, 2020.
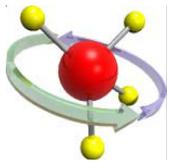
The charge for support after that date for customers not on the current version will be $3.00 per minute, with a minimum charge of $15.00 per call. Access to this very popular resource alone is worth the cost of the upgrade.

Renew QwikDraw & MapDraw

QwikDraw and MapDraw are two powerful tools for estimating fences. QwikDraw can combine up to seven heights, styles or types of fence into a single estimate.

MapDraw can call up a map or satellite view of a property and enable you to layout a fence on site -- without being there. MapDraw is also an excellent tool to connect with potential customers at home shows or, with internet access, when in their home.

Upgrading to CFS Version 20 will renew QwikDraw and MapDraw until 3/15/2021.

CFS Enterprise Edition

The Enterprise Edition consists of two major applications that import data into and out of CFS. The first, which we call InterOp, is a program to export items from the CFS Master File into Excel or any other spreadsheet program, where changes can be made and then imported back into the CFS Master File.
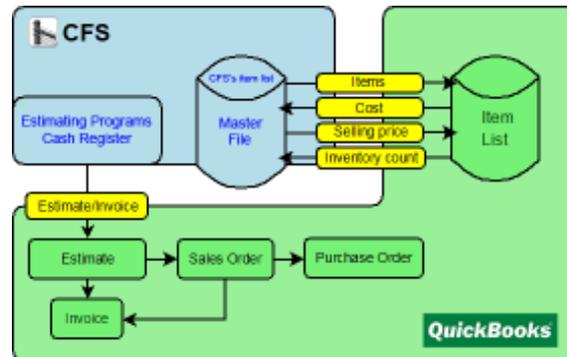
The second application, called XML Export, creates an open format XML file of Scratch Builder estimates and Cash Register invoices that contain every bit of information that CFS knows about that estimate or invoice.

This data can be readily accessed by any programmer and exported to other applications. For more information call us.

CFS / QuickBooks Interface

CFS and Quickbooks working together make a powerful tool.

Our time tested QuickBooks interface means CFS estimates can populate QuickBooks' Estimates, Sales Orders, Purchase Orders or Invoices with just a few keystrokes.

For more details and cost, check out our website page about the CFS to QuickBooks Interface: www.fencesoftware.com/accounting.html or call us.

Order CFS Version 20

I am willing to bet that almost all of you had a successful and profitable 2019 and that CFS has contributed to your success.

From the looks of things 2020 should be another good year. Stay on top of your game and on top of your business by staying on the current version of CFS.

Don't delay, just complete the enclosed order form to be ready for the coming year and get CFS V20 on the way today.

Questions? Call 800.544.2536 or email sales@fencesoftware.com